### PERSONALITY DEVELOPMENT

Lucina Flor Burns-Ramos Director III, CSC







# Personality

Is the sum total of the qualities and characteristics of a person as shown in her manner of walking, talking, dressing and her attitudes, interests and ways of reacting to other people.







5 ASPECTS OF PERSONALITY



# **Components of Personality**

## 1. Physical

- Health
- Hygiene
- Posture
- Manner of walking/standing
- Mode of Dressing



## **GROOMING CHECKUP**

- Do you bathe daily?
- Are you free from unsightly hair (underarms, nose, ears, legs)?
- Is your face clean and not shiny?



## **GROOMING CHECKUP**

- Is your hair clean and well-combed?
- Do you guard against bad breath?
- Are your clothes neat and clean?

## **GROOMING CHECKUP**

- Do you wear stockings without run or snags?
- Are your shoes clean and not worn-out?
- Are your clothes appropriate for the day's activities?





# POSTURE







### **Posture**

- Posture is the secret of the regal walk.
- A perfect posture can make you attractive.
- Drooping shoulders, stomach out, back hunched may lead to disfigurement.
- The way most of us walk, stand, sit and stoop is so incorrect that we are piling up future aches and pains, and in some cases, serious illnesses.



# **Standing Position**

- Neck erect, chin parallel to the floor
- Shoulder blade flat on the wall
- Abdomen flat
- Back curves not too much
- One foot slightly ahead of the other.



# Perfect | Alignment

- Stand with your back against the wall
- 2. With your heel about two inches from the wall.
- Press your head and back flat against the wall.
- Put your chin in parallel position with the floor.
- 5. Your neck should be erect.
- 6. The shoulder and the waist portion of your body should touch the wall.



# Walking

- Toes pointing straight
- Arms slightly brushing on sides
- Walking along an imaginary straight line
- Feet parallel and close together
- No exaggerated hip movement
- Body not bouncing up and down



# Sitting

- Lower self gracefully at the edge of the chair
- Move to back of the chair with easy motion
- Bag placed on lap; hands folded on one side
- Sit erect with back touching seat rest
- Legs crossed in diagonal position
- Sit with knees close together
- Stand up using leg muscles



# **Building a Work Wardrobe**

- Follow the Organization's code, if there is any.
- Be consistently well-groomed, tidy, and dressed in attire that fits you properly.
- Remember to buy the best quality you can afford.



# **Building a Work Wardrobe**

- Dress appropriately.
- Keep your choices simple and sophisticated.
- Start with the basic colors: black, navy blue, charcoal gray, white and khaki











- Trousers. Get three pairs of dressy trousers. Make sure to choose colors that blend well with your blazers.
- Shirts. The core wardrobe requires at least three business shirts of white and light blue.























- Jewelry. A confident woman does not need a lot of jewelry. Tiny stud earrings and simple pearls are elegant.
- Be guided by the Rule of "8"



### LAWS OF PROPORTION

- Small patterns diminish weight.
- Transparent or clinging fabrics reveal figure faults and imperfections.
- Scaled-to-size accessories are the secret to balance.
- Dramatize your good points. Select clothing to "show off your assets."



## LAWS OF PROPORTION

- An unbroken line appears longer.
- Height gives the illusion of slenderness.
- Light color adds weight.
- Dark colors diminish weight.
- Light-reflective and shinny fabrics add weight.
- Bulky or heavy fabrics add weight.
- Large patterns add weight.



# **Components of Personality**

#### 2. Intellectual

- How a person talks and what she/he talks about
- Read books, magazines, newspapares
- Indulge in puzzles, boardgames, videogames
- Indulge in intellectual discussions



# **Components of Personality**

#### 3. Social

- To act in a proper manner
- Go out and meet people
- Re-connect with friends
- Learn social graces/protocol/manners





### **Proper Handshake**



#### **HANDSHAKES**

- Always shake hands with your right hand.
- Always accept a gesture of handshake. It is considered rude and disrespectful to refuse or ignore an offer of a handshake.
- If you are holding a drink, especially during cocktails, hold it with your left hand so that your right hand is always free to shake hands when you are introduced to somebody.



#### **HANDSHAKES**

 If your hands are both full, say with a drink on one hand and an appetizer on the other, and a person extends his hand to you, just politely say "It is so nice to meet you, excuse me (or forgive me) but my a hands are full."



#### **HANDSHAKES**

- Handshakes should be firm, but not too tight.
- Lasts no longer than 4 seconds. Always give a warm handshake.



#### **KISSING**

- Kissing both cheeks is a traditional greeting in much of Europe or in cultures influenced by European traditions.
- Kissing is usually accompanied by an embrace, which may be close or involve only arm touching.

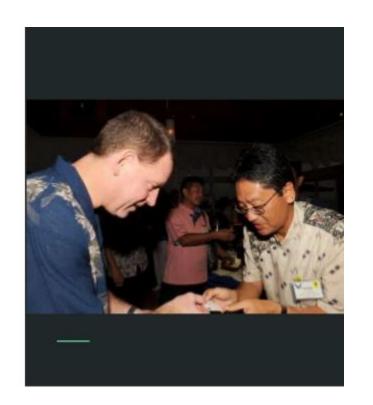


### **KISSING**

 To avoid dodging a collision when greeting with a kiss, go for the person's right cheek first.



Basic Business Card Etiquette





#### **BUSINESS CARDS**

 Use both hands in handing your card. The name printed on the card should face the receiver.

 It is the same when receiving a card, use both hands, using thumb and forefingers, to receive the card. Look at the card, read it to show appreciation. Do not put the card away immediately.



#### **BUSINESS CARDS**

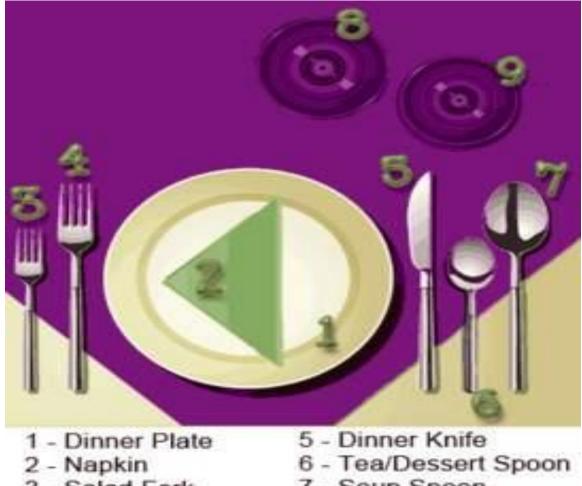
- When you are seated and in front of a table, it is also very polite to place the cards on the table for a while, or throughout the duration of your conversation.
- Business cards should always be formal.
  Fonts and font sizes should be easy to read.





## **TABLE MANNERS**





- 3 Salad Fork
- 4 Dinner Fork

- 7 Soup Spoon
- 8 Water Glass
- 9 Wine Glass





3a - Salad Fork

3b - Dinner Fork

3e - Soup Spoon

3g - Dessert Fork

3h - Dessert Spoon

4c - Red Wine

5 - Dinner Napkin



### **Table Napkin**







**Eating Spaghetti** 



## **Components of Personality**

### 4. Emotional

- Consider the health of our relationship with others most especially our loved ones.
- Exercise forgiveness/humility
- Practice generosity of spirit



## **Components of Personality**

## 5. Value System/Spiritual

- Our spirituality defines our core, our foundation, our reason for living.
- Spend time in solitude (dedicate some time in prayer/meditation)
- Have positive outlook in life





# "Personality development separates you from the crowd."

C. JoyBell C.





#### References:

- 1. The Emotion Machine
- Personal Transformation Through Self-Confidence John Robert Powers
- 3. Top 5 Tips for Personality Development Heena Sanduja
- 4. Emily Post's Etiquette Emily Post Institute, Inc.





## Thank you!







- Answer telephone call promptly and politely. Speak clearly and avoid interrupting the caller if he is speaking.
- Speak with a smile in your voice.
- Cover the mouthpiece if by any chance you have to talk to someone else.

- Refrain from disclosing unnecessarily, the exact whereabouts of the person who the call is intended for.
- Person of higher rank should not be made to wait until the person of lower rank answers the telephone.

- Have a paper and pencil ready for taking messages.
- If you have to put a caller on hold, tell him why and thank him afterwards for waiting. If the interruption will take a while, offer to call back and do call back.

- Be polite enough to give the caller your undivided attention during telephone conversations.
- Do not hover around while waiting for a coworker to get off the phone. Leave a note for them to call you or return later.
- End the call properly, don't abruptly end the conversation and put down the phone.